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# UNDERWATER WORLD

**Hours:**  
Monday - Friday  
1:00 - 9:00  
Saturday 10:00 - 6:00

April, 2006

## Annual Flea Market

April 1, 2006

Buy ❖ Sell ❖ Trade

Set Up A Table Or Tailgate In Our Parking Lot

Check Out Our In-Store Specials

### Staff's Top Choice

Aqualung Legend Regulator

Aqualung Octopus

Suunto Cobra Computer Console

With Compass & QD

Seaquest Balance BC

RETAIL VALUE: \$2120.00

**Only \$1750.00**

Save \$370.00

*Store Stock Only \*\*\* No Additional Discounts*

### Aqualung Special

Aqualung Titan Regulator

Aqualung Titan Octopus

Oceanic Veo 100 Combo

With Pressure Gauge & Computer

List Price: \$774.00

Save \$175.00

**Only \$599.00**

Add a Passport BC - Only \$350.00

*Store Stock Only \*\*\* No Additional Discounts*

## \$\$\$\$ Annual Flea Market \$\$\$\$

Can't get your old wetsuit zippered up anymore? Or have you decided that it is time to get a new regulator or computer? Don't know what to do with your old stuff? Or are you just looking for some good deals? At our Annual Flea Market, you can set up a table in our parking lot and sell off your old gear. No charge. Whatever you get, you keep!! If you are now diving warm water only, sell that 7mm wetsuit. (Use that money for a deposit on our Bonaire trip.) If you are looking for some deals, one person's trash is another person's treasure. You just may find a great backup regulator or a wetsuit that is perfect for you. We will be selling some of our rental regulators, bcs, and wetsuits. You could get a regulator or bc for as little as \$75. You could find a wetsuit for \$50. And we will also have many specials inside the store as well. You will find up to 20% off equipment in our Swim Center, 30 - 40% off select wetsuits, fins, masks, regulators, and bcs. If a deal is what you are looking for, April 1st is your day. And to make it extra special we will have free hotdogs and drinks and some special giveaways as well. The Flea market starts at 10:00 am and lasts all day long. But be there early for the best deals.

## Travel

Wow! We have a great travel year planned for 2006. From Canada to Indonesia and a few places in between. If you are not traveling with us, you don't know what you are missing. Since 9/11 alone, Underwater World divers have spent over a million dollars going on our trips. We must be doing something right. Come along and find out.

### Bonaire – April, May, & August

Our Bonaire trips have become so popular that we are running 3 this year. It is too late to sign up for our April trip, there are only 2 spots on our May trip, so what does that tell you about signing up for the August trip. I wouldn't hesitate. This trip has filled up every year for the past 4 years. It is a great trip. It normally includes 6 boat dives with unlimited beach diving, breakfast, accommodations, transfers, and a rental car for each condo. This year, included at no extra charge is an upgrade to 11 boat dives, free nitrox, and a \$75 voucher for the poolside bar and restaurant (50% off, up to \$150). That is \$300 worth of freebies. AND if you are traveling with your family, August is family month and it may be possible for your kids to stay for free. Call me about details. We have a good number of families that take this trip with us every year. This allows for the possibility of swapping kid sitting services or getting one of the young adults to watch your children while you have a quiet dinner or dive. This is by far our most popular trip. The August trip runs from August 12 – 19 and the cost is still only \$1595 for a diver.

### North Carolina – July 7 - 9

The Graveyard of the Atlantic. That is the area off Cape Hatteras, NC. Between being the most heavily traveled shipping lanes in the world and being a hunting range for German U-boats during WWII, the bottom is littered with shipwrecks. We have chartered one of the premier diving boats on the East Coast, the Olympus for the weekend after the 4<sup>th</sup> of July. (We have half the boat chartered for Friday.) We also have reserved rooms at the Best Western for those days. We will do two dives each day on these relics of our past. There is a German U-boat as well as many different types of freighters and tankers. The fish life is great and there are usually big schools of sand tigers on the wrecks. It is exciting. Visibility is usually very good and you can dive it in a 3mm suit. No dry suits or heavy wetsuits with mitts and hoods. You will really enjoy this kind of diving. The cost is \$475 and the extra day is \$160. Sign up now. This trip, too, fills up.

### SABA – July 29 - August 5

I love Saba. It is the Caribbean the way it was 50 years ago. No condos. No big hotels. No traffic. As a matter of fact, there are probably no more than about 10 miles of roads on the island. Located off St. Maarten, Saba is a mountaintop that sticks up 3000 feet out of the ocean. It has been the set for parts of many movies including King Kong, Jurassic Park, and the Piano. The diving is as dramatic as the landscape. This is because the dramatic landscape of the island continues underwater with buttresses and pinnacles like you see nowhere else. It is a neat island. Unlike anyplace else I have ever been. The trip includes diving, accommodations, airfare, and breakfast. I have been working on Mark to promise a climb to the top of Mount Scenery but I think he wants to assign that duty to one of his sons. It *is* a climb. I have done it several times and have always been rewarded with an incredible view of Saba and at

least 5 or 6 other islands. The cost of the trip is \$1750 and worth every penny of it. We have only reserved 12 spaces and 5 are sold. Call us now.

### Tobermory – August 21 - 25

After a really successful trip last September, we are planning a return trip to Tobermory, Canada this August. Tobermory is located at the northern tip of the Bruce Peninsula in Ontario, Canada. It is the spit of land that separates the Georgian Bay from Lake Huron. It is also the location of Fathom Five National Park. In this underwater park, there are dozens of sunken ships. Since they are in fresh water, there are no wood-boring worms therefore the ships, though made of wood, are remarkably preserved. We are planning on exploring these shipwrecks. We have chartered the Dawnlight, a small live-aboard to transport and to house us for five days of diving. We are also planning some hiking and photography as well. This is the Northern edge of the Niagara Escarpment and the scenery is breath-taking. The trip is \$750. We can only take 8 people and we have 4 now, so sign up soon.

### Sea of Cortez – September 9 - 16

There are certain boxes in life that you have to check before you die. Diving with the sea lions is one of them. This is your chance to get that one out of the way. We will be flying into La Paz, Mexico and staying at Los Arcos, a recently refurbished hotel in town. Each morning we will board the boat with our divemaster, Josie, who has lived and worked that area for the last 8 years. She is one of the best divemasters I have ever worked with. The diving she will deliver can be incredible. There will be sea lions. The pups will just be big enough for the adults to leave them alone and they will come and play with you. There is also a dive you will do that almost always has a couple of manta rays hanging around. After that anything is possible. We have seen hundreds of dolphins, sailfish, hammerheads, and even sperm whales. The Sea of Cortez is an incredible place and what it decides to deliver to you is always a pleasant surprise. Rich Mampe will be leading this trip and the trip will include airfare, hotel, diving, breakfast and lunch on the dive days. This trip is half full. Sign up quickly.

### Wakatobi, Indonesia – September 16 - October 4

Wakatobi is a great new resort that is *THE* place to go today. The diving is awesome. The resort is beautiful. And the food is great. Everyone I know who has been there, is itching to get back. We will fly through Singapore, then Bali, before winding up in Wakatobi. Diving right in front of your beach bungalow will give you access to some of the most incredible marine life anywhere. I recently saw a video of a pygmy seahorse giving birth taken at Wakatobi. We will spend 10 days there, then 3 days in Bali and 3 days in Singapore. This is a great trip. The cost is only \$4895.

### Cozumel – September 28 - October 4

During the last six months we have watched Cozumel rebuild after Hurricane Wilma. The resorts are now reopening better than ever. We will be returning to do our part in helping the economy recover. That will involve some serious diving as well as some serious vacationing. You should join us. The trip includes airfare, hotel, all meals, all drinks, diving, as well as the divemaster tips and a steak or lobster dinner downtown at one of Rich's favorite restaurants. The cost is \$1595.

## Little Cayman – November 18 - 25

I have always considered the best diving in the Caribbean to be Little Cayman. Located 80 miles from Grand Cayman, this small island hosts only about 5 resorts, the best of which is Little Cayman Beach Resort. That is where we're planning to spend Thanksgiving week. We are still working out the details but LCBR offers great diving, great dive boats, incredible food and a really pleasant vacation setting. Let us know if you are interested and we will get you the details as soon as possible.

## Galapagos – August 1 - 13, 2007

We are actually running two trips to Galapagos in the summer of 2007. One is already full and the other is filling up quickly. Unfortunately, we can not tell you exactly what the price will be. We cannot get airfare prices until 300 days prior to a trip. But we can say it should be about \$4900. That would include a week aboard the Galapagos Aggressor, five days in the mountains of Ecuador, and airfare. Let us know if you are interested.

## Courses

The local dive season kicks off this weekend. Dutch Springs opens the same day as our flea market. It won't be long before we have staff up there every weekend. If you can't find a buddy, give us a call if you want to join us. Or better yet, take one of the courses listed below and it will not only give you a reason to go diving, but it will increase your skills as well.

### Advanced Course

This is a great course to build your confidence and your skill level. It takes only one weekend. We do three dives on Saturday and three on Sunday. We will work on navigation, night diving, buoyancy control, a deep dive, and a night dive. It is a full weekend, but a lot of fun. The dates are below.

<u>Instructor</u>	<u>Class</u>	<u>Dives</u>
Mark Engelhart	May 10	May 13 & 14
Dave Massey	May 24	May 27 & 28
Barb Hayden	June 8	June 10 & 11
Rich Mampe	June 14	June 17 & 18
John Governale	July 6	July 8 & 9
Rich Mampe	July 19	July 22 & 23
Diane Muntzer	August 3	August 5 & 6
Dave Massey	August 9	August 12 & 13
Jeff Smith	September 7	September 9 & 10
George Schulle	September 14	Sept. 16 & 17

### Rescue Diver – June 10 & 11

This is another course that every diver should take. It is much more than teaching you how to rescue other divers. Diving is a really safe sport because we are very safety conscious. The trick is not to just be ready to react to a crisis, but to stop the crisis from occurring. We will teach you to recognize dangerous situations and how to manage them. We will teach you self-rescue and finally we will teach you how to rescue your buddy or another diver. You need to have

First Aid/CPR certification (see below). Also if you want an Advanced Rescue Diver card, you will need O<sub>2</sub> Provider (also see below). You will be thrilled with this course. The fee is \$195.

### Master Diver Course – June 20th

For the diver that wants to learn more about diving and to get into the subject in "depth", this is the course. It involves 6 classroom sessions and 5 days of diving. We will cover subjects such as proper use of lift bags, ocean diving, decompression diving and much more. This is also a prerequisite for continuing on to Divemaster or Instructor. This is the course where advanced knowledge of diving is acquired. In a Divemaster course, we do not teach about diving, we teach about running dives. In an Instructor course, we do not teach about diving, we teach about teaching diving. You will have a lot of fun with this course and be a great diver when it is over. The cost of the course is \$295.

### Divemaster/Assistant Instructor Course – June 21

If being a dive leader is what you want to do, this is the course that you need to take. What confuses people is the difference between Divemaster and Master Diver. A Master Diver is a diver who has achieved a level of diving recognized as a knowledgeable and experienced diver. A Divemaster is a leadership position, someone who runs the dives. You will need the Master Diver certification and Dive Rescue to become a Divemaster. If you plan on becoming an instructor, then you will want to take the Assistant Instructor add-on as well.

### Speciality Courses

First Aid / CPR	April 10 & 17
First Aid / CPR / O <sub>2</sub> Provider	April 29
Equipment Specialist	May 9, 16 & 23
Dry Suit	May 8, 10 & 21
Intro to Jersey Diving	Call for Dates
Nitrox	April 9 or April 13 & 20 or May 18 & 25
Underwater Photography	May 10 (4 Nights)
NAUI Instructor Course	August 1

### Scuba Camp

I can tell you, it is a wonderful thrill when you make that first dive with one of your children. It is so much fun to share the wonder that we have for the sport and see how enthusiastic and competent that our kids can be. It makes you wonder if these are the same kids above water. It is funny how introducing them to something serious brings out the maturity in them. This year's camps will be held June 19–23 or August 21–25. The camp is held in Warrington at the Elbow Lane Day Camp. Call us for details or a brochure.

### Boat Dives

Al was working on boat diving dates when he departed for the Far East. But with the wonders of e-mail, he has promised to continue his duties while travelling those distant shores. So keep an eye on the web site and we will publish the dates there as soon as we have them. Also, make sure we have your e-mail and we will e-mail the dates as well. And check on George's "Intro to Jersey Wreck Diving" course if you have never been Jersey diving. Then let's go lobster hunting.

## Buddy Teams

A wedding is in the future. Rod Maile and Suzanne Feirstein have set the date for their wedding. Unfortunately, they picked a date when I will be in Wakatobi diving. Well, I'll just have to wish them the best of luck from half way around the world. I also want to congratulate Bob Leahy (my predecessor at Temple) and his wife, Donna, who just moved into their new retirement home on Whidby Island, Washington. I understand that it overlooks the ocean and I look forward to visiting and making a couple of dives in the Pacific Northwest. Finally, I want to mention that I just returned from Gulfport, MS. I went down with Riverside Baptist Church, who rent an office upstairs from us. We were building homes for some of Hurricane Katrina's victims. The devastation there was incredible, even six months later. What I wanted to point out was that in our group of sixteen volunteers, there were at least three guys who were Underwater World divers. We know that divers care about our environment, but it is nice to see that caring extended to those in need. Our best wishes to those living on the Gulf Coast and kudos to those who have pitched in to help or sent their support.

## Into the 21<sup>st</sup> Century

I know that many of you have visited our web site because I get many compliments on it. We do try our best to get information on it that you will find useful. We know that many divers like the convenience of shopping on-line. We want to make that easy for you as well. But there are many problems with buying dive equipment on-line. The first problem is being sure that you are purchasing the right equipment

for you. That means buying products that do what you need them to do, that fit you properly, and that fit your budget. That is hard to do without good advice. Unfortunately, we can not get good advice from web sites, magazines or catalogs. For the most part, they are just advertising. It is hard to get good advice from our friends because they are usually knowledgeable only about the equipment that they use personally. If they have been diving for several years, that equipment may be out of date or no longer made. The best bet is to get your advice from people whose job it is to make sure you get the right equipment and are happy with it. That would be us. You should talk to us before making your decisions. There is another problem with buying on-line, that is, equipment being sold by unauthorized dealers. Dive Training magazine recently devoted the back cover to this problem. They talked about how the equipment that you receive will come unassembled, may be returned equipment, and may even contain unauthorized parts. Now you could buy on-line from an authorized dealer and avoid those problems. How do you know? You could go to the manufacturer's web site and see the list of who are authorized dealers, or you could just buy from us. We sell only products that we are authorized to sell. Therefore, your products all carry manufacturers warranty as well as our satisfaction warranty. As for price, most manufacturers today have minimum resale prices. These are the prices that we generally sell for, so you should not be able to find the product cheaper. And if you must shop on the web, we have now created our own website that offers much of the equipment that we sell. Just go to our regular website and you can link to it from there. Remember, that Aqualung and Scubapro do not allow internet sales and those products will continue to be available only in the store.

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# ANNUAL FLEA MARKET

**APRIL 1<sup>st</sup> – 10:00 AM to 6:00 PM**

**BUY – SELL – TRADE**

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### RENTAL EQUIPMENT SALE

Wet Suits – \$25 - \$50  
Regulators – \$75 - \$100  
BCs – \$50 - \$100  
Gauges – \$20 - \$50  
Computers – \$75 - \$150

Quantities Limited

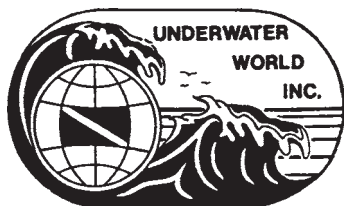
### CLOSEOUTS & OVERSTOCKS

Aeris Computers – 30% Off  
Aqualung Wetsuits – 25% Off  
Oceanic Wetsuits – 50% Off  
Select BCs – 30% Off  
Select Fins – 40% Off

Sale Ends April 8<sup>th</sup>

If you have equipment that you want to sell, just set up a table in our parking lot, or set up on your tailgate or trunk and make some deals. We ask nothing in return. We just want to get people diving. If you are looking for equipment, check out the parking lot and come on inside and see what we have for sale. There are some great deals to be had. Also, if you are looking at something outside and would like our opinion on it, feel free to ask our well-trained staff. They will give you their honest opinion. Again, we want to see you out there diving. Remember, the best deals happen early and the popular sizes go quickly. See you on April 1st.

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