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www.diveunderwaterworld.com

UNDERWATER WORLD

Hours:
Monday - Friday
1:00 - 9:00
Saturday 10:00 - 6:00

March, 2007

Annual Flea Market

Saturday, March 31, 2007

Buy ** Sell ** Trade

Set Up a Table or Tailgate in our Parking Lot
Check Out our In-Store Specials

Free Dive Bags

Oceanic Delta 4 Regulator
Oceanic VT3 Hoseless Computer
Oceanic Islander BC
With Air XS II Alternate Air Source
Pack it in a Free At-Pak -4
With A Free Reg Bag

Retail Value: \$2229.00

Only \$1979.00

Save \$250.00

Free Dive Bags

Oceanic GT-3 Regulator
Oceanic Swivel Octopus
Oceanic Veo 100 NX NavCon
Oceanic Islander BC
Free Voyager 3 Dive Bag

Retail Value: \$1634.00

Only \$1339.00

Save Over \$350.00

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Annual Flea Market

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Can't get your old wetsuit zippered up anymore? Or have you decided that it is time to get a new regulator or computer? Don't know what to do with your old stuff? Or are you just looking for some good deals? At our Annual Flea Market, you can set up a table in our parking lot and sell off your old gear. No charge. Whatever you get, you keep!! If you are now diving warm water only, sell that 7mm wetsuit. (Use that money for a deposit on our Bonaire trip.) If you are looking for some deals, one person's trash is another person's treasure. You just may find a great backup regulator or a wetsuit that is perfect for you. We will be selling some of our rental regulators, bcs, and wetsuits. You could get a regulator or BC for as little as \$75. You could find a wetsuit for \$50. And we will also have many specials inside the store as well. You will find up to 20% off equipment in our Swim Center, 30 - 40% off select wetsuits, fins, masks, regulators, and BCs. If a deal is what you are looking for, March 31st is your day. And to make it extra special we will have free hotdogs and drinks and some special giveaways as well. The Flea market starts at 10:00 am and lasts all day long. But be there early for the best deals.

TRAVEL

2007 looks like a great year for travel. Besides the “normal” trips to Bonaire, Little Cayman, and Cozumel, we are also doing Galapagos, Curacao, the Sea of Cortez and more. If you haven't traveled with us, you are working too hard to run your own vacation. Leave the planning and footwork to us and just enjoy your vacation.

Weekend in the Bahamas

As always, we will be running several trips to the Bahamas this year. We generally shop for some good deals and then pull a group together. Right now we have a trip planned for April 28 - May 1. By the time you get this, there may or may not be any seats left. Give us a call immediately if you are interested. Also, let us know if you might be interested in a future Bahamas trip this year. We will call you as soon as we get it together and see if you are available.

North Carolina July 4 - 6

The Graveyard of the Atlantic. That is the area off Moorehead City, NC. Between being the most heavily traveled shipping lanes in the world and being a hunting range for German U-boats during WWII, the bottom is littered with shipwrecks. We have chartered one of the premier dive boats on the East Coast, the Olympus, for three days of diving over the 4th of July. We also have reserved rooms at the Best Western for three nights. We will do two dives each day on these relics of our past. There is a German U-boat, as well as many different types of freighters and tankers. The fish life is great and there are usually big schools of sand tigers on the wrecks. It is exciting. Visibility is normally very good and you can dive it in a 3mm suit. No dry suits or heavy wetsuits with mitts and hoods. You will really enjoy this kind of diving. The cost is \$575. Sign up now. This trip fills up quickly.

Bonaire – August 11 - 18

Our Bonaire trip is by far our most popular trip. This trip has filled up every year for the past 5 years. It is a great trip. It normally includes 6 boat dives, with unlimited beach diving, breakfast, accommodations, transfers, and a rental car for each condo. This year, included at no extra charge is an upgrade to 11 boat dives, free nitrox, and a \$75 voucher for the poolside bar and restaurant (50% off, up to \$150). That is \$300 worth of freebies. AND if you are traveling with your family, August is family month and it may be possible for your kids, under 12, to stay for free. Call me about details. We have a good number of families that take this trip with us every year. This allows for swapping kid sitting services with other parents on the trip or getting one of the young adults to watch your children while you have a quiet dinner or dive. The cost is still only \$1650 for a diver and \$200 less for a non-diver.

Sea of Cortez – September 8 - 15

There are certain boxes in life that you have to check before you die. Diving with the sea lions is one of them. This is your chance to get that one out of the way. We will be flying into La Paz, Mexico and staying at Los Arcos, a recently refurbished hotel in town. Each morning we will board the boat with our divemaster, Josie, who has lived and worked that area for the last 10 years. She is one of the best divemasters I have ever worked with. The diving she will deliver is incredible. There will be sea lions. The pups will just be just old enough for the adults to leave them alone and they will come and play with you. There is also a dive you will do that almost always has a

couple of manta rays hanging around. After that anything is possible. We have seen hundreds of dolphins, sailfish, hammerheads, and even sperm and finback whales. The Sea of Cortez is an incredible place and what it decides to deliver to you is always a pleasant surprise. Rich Mampe will be leading this trip and the trip will include airfare, hotel, diving, breakfast and lunch on the dive days. This trip is half full. Sign up quickly.

Cozumel – October 27 - November 3

Cozumel is running full speed ahead again, after taking a devastating blow from Hurricane Wilma in 2005. The Palancar Reef is world famous for its fabulous Corals and colorful fish, including the Splendid Toadfish, which is found no where else in the world. The trip includes airfare, hotel, all meals, all drinks, diving, as well as the divemaster tips and a steak or lobster dinner downtown at one of Rich's favorite restaurants. The cost is \$1695.00, still a great deal.

Galapagos– August 19 - September 5, 2007

Whale sharks. Hammerheads. Turtles. Red Lip Batfish. Need I say more. We are actually running two trips to Galapagos in the summer of 2007. One is already full and the other has 2 spots left. This trip is 10 days aboard the Deep Blue Galapagos and 5 nights in Ecuador. This is really high voltage diving. You will dive with creatures that exist no where else in the world or with creatures as big as a school bus. The land trip up into the Andes is fascinating also. The trip is \$5695. Give me a call immediately.

Curacao – November 17 - 24

Last year, George led our first trip to Curacao. He loved it. He felt that the quality of the resort and the quality of the diving was worth a return visit. So we will be spending Thanksgiving there again this year. The nice part of this trip is that most people only need to take 3 days vacation with Thursday and Friday being holidays. And the trip is all-inclusive so you do not even have to worry about meals. The cost is \$2195 including airfare, hotel, all meals and drinks, and diving. Summer may be just around the corner but next winter is just around the block.

COURSES

Now is a great time to get your friends or loved ones into a scuba course. If they start now, they do their certification dives in May or June. As always, we are running classes in Hatboro, Ambler, Doylestown, Northeast Philadelphia, Warrington and Quakertown. Check our website for dates and locations. The local dive season kicks off soon. Dutch Springs opens on April 14th. We will have staff up there almost every weekend after that. If you can't find a buddy, give us a call and join us. Or better yet, take one of the courses below and it will not only give you a reason to go diving, but it will increase your skills as well. Look below.

Advanced Course

This is a great course to build your confidence and your skill level. It takes only one weekend. We do three dives on Saturday and three on Sunday. We will work on navigation, night diving, buoyancy control, a deep dive, and a night dive. It is a full weekend, and a lot of fun. You should take this course as soon as you complete your basic course. Even though you are already a competent diver, this will make you a confident diver. Some dates are below or check the website for more.

Instructor	Class	Dives
Mike Guckin	May 16	May 19 & 20
Mark Engelhart	May 30	June 2 & 3
Dave Massey	June 6	June 9 & 10
Rich Mampe	June 13	June 16 & 17
Rich Mampe	July 17	July 21 & 22
Dave Massey	July 25	July 28 & 29

Rescue Diver – June 16 & 17

This is another course that every diver should take. It is about much more than teaching you how to rescue other divers. Diving is a really safe sport because we are very safety conscious. The trick is not to just be ready to react to a crisis, but to stop the crisis from occurring. We will teach you to recognize dangerous situations and how to manage them. We will teach you self-rescue and finally we will teach you how to rescue your buddy or another diver. You need to have a First Aid/CPR certification (see below). Also, if you want an Advanced Rescue Diver card, you will need O₂ Provider (also see below). You will be thrilled with this course. The fee is \$195.

Master Diver Course – June 12th

For the diver that wants to learn more about diving, to get into the subject in “depth”, this is the course. It involves 6 classroom sessions and 5 days of diving. We will cover subjects such as proper use of lift bags, ocean diving, decompression diving and much more. This is also a prerequisite for continuing on to Divemaster or Instructor. This is the course where advanced knowledge of diving is acquired. In a Divemaster course, we do not teach about diving, we teach about running dives. In an Instructor course, we do not teach about diving, we teach about teaching diving. You will have a lot of fun with this course and will be a great diver when it is over. The cost of the course is \$295.00

Divemaster/Assistant Instructor Course – June 21

If being a dive leader is what you want to do, this is the course that you need to take. People are often confused by the difference between Divemaster and Master Diver. A Master Diver is a diver who has achieved a certain level of diving and is recognized as a knowledgeable and experienced diver. A Divemaster is a leadership position, someone who runs the dives. You will need the Master Diver certification and Dive Rescue to become a Divemaster. If you plan on becoming an instructor, you need to be certified as either a Divemaster or an Assistant Instructor. If that is your plan, it is probably worthwhile pursuing both certifications.

Specialty Courses

First Aid / CPR / O ₂ Provider	April 14 (Full Day)
First Aid/CPR	May 1 & 8
Equipment Specialist	April 4, 11 & 18
Dry Suit	April 26 & 28
Intro to NAUI Tec Diving	Call for Dates
Intro to Jersey Diving	Call for Dates
Nitrox	April 18 & 25
Hazardous Marine Life	Call for Dates
Underwater Photography	May 12 (4 Nights)
NAUI Instructor Course	August 1

PADI Courses

For those of you who want to follow the PADI path to continuing education, let me remind you that we are a PADI store as well as the largest single NAUI store in the country. We have a number of PADI courses lined up for the spring. We will work the dates around your schedule if you are interested. Let us know. We will be offering PADI Emergency First Responder and AED, Wreck Diver, Diver Propulsion Vehicle, Search and Recovery, and Deep Diver. We will even have TDI courses in Advanced Nitrox and Extended Range. If you are interested, let's get your name on the list.

SCUBA CAMP

I can tell you, it is a wonderful thrill when you make that first dive with one of your children. It is so much fun to share the wonder that we have for the sport with our children and see how enthusiastic and competent they can be. It makes you wonder if these are the same kids we had above water. It is funny how introducing them to something serious brings out the maturity in them. This year's camps will be held June 18 - 22 or August 20 - 24. The camp is held in Warrington at the Elbow Lane Day Camp. They spend 5 days in the classroom and the pool and then if they are going to get certified, two days at Dutch Springs. As with any of our other courses, referrals are available. Call us for details or a brochure.

BOAT DIVES

Al was working on boat diving dates when he departed for the Far East. But with the wonders of e-mail, he has promised to continue his duties while travelling those distant shores. So keep an eye on the web site and we will publish the dates there as soon as we have them. Also, make sure we have your e-mail and we will e-mail the dates as well. And check on George's Intro to Jersey diving course if you have never been Jersey diving. George will spend a day with you at Dutch Springs and then take you out in the ocean for a boat dive. It will really get you into Jersey diving. Then let's go lobster hunting.

www.diveunderwaterworld.com

Don't forget to check our website for the latest information and for some great deals on equipment. We often put close outs and specials on the site. We also have an internet store if you can't get into our real store, although we prefer to see you face-to-face so we can make sure you get what is right for you. Just go to our website above and click on Shop Underwater World. We also have a site accessible from our home page that goes to our Oceanic web store, which gives access to the entire Oceanic line at discount prices. Also, if you have not been receiving our Underwater World e-mails, it is because we do not have your e-mail address. We promise not to bury you in worthless e-mails. We send out 1 or 2 a month with special information, trip specials, or special sales. I always put in the reference line what the e-mail is about. If it doesn't apply to you, you don't even have to open it. If it is something that tweaks your interest, the info is there for you. You should have just gotten an e-mail that notified you that this newsletter was available on the website. It comes from underwaterworld1@aol.com. If you do not get it now and would like to, send me your name and e-mail address to the above address and we will get you on the list.

Buddy Teams

I know that this is your favorite part of the newsletter -- the gossip. The problem, however, is that I have been really busy and not had a lot of time to delve into other people's lives (even though that is the whole purpose of the article.) But we do have a few things coming up. Those of you who have been around Underwater World for a while probably remember Chris Hoy, who worked for us 15 or 16 years ago. Chris will be married in June, finally, to the relief of his parents, Pat and Sue Hoy who both worked for us at one time. I also want to congratulate my niece, Olivia (age 12), Ed's youngest daughter, who is about to complete her scuba certification course. She will be headed back to Bonaire this time as a diver, with Ed, who will once again lead our August Bonaire trip. You should be there with them and the rest of the family.

It's Brand New And Too Cool

As I write this, I am sitting in Bonaire, watching CNN tell me that you guys are about to get wacked with snow and ice. But I am not writing to rub that in but to tell you about a new piece of equipment that I have been diving with all week. I have been in this business a

long time. I see new regulators, new BCs, and a lot of new accessories every year. I am not easily excited. But last week, I was talking with Dan Emke, the president of Oceanic and a long-time friend. When Dan found out I was headed to Bonaire, he offered to send me one of their new Datamasks. This is the mask with your computer built into the mask. Obviously, I jumped at the chance. I figured it would be cool, but kind of a gimmick. Was I wrong! I loved it. And most of the people who had a chance to try it loved it as well. With the computer built into your mask you never have to fumble for your computer to know where you are in your dive. It is air-integrated, nitrox compatible, pc-downloadable, and will adjust the display for your vision even if you wear glasses. They say 95% of the people can read the display. I especially liked it at the safety stop where it is easy to monitor your depth and time as you watch the 3 minute countdown tick by in minutes and seconds. Once you try it you will be hooked. That, of course, is the snag. The mask will not be available in stores for about another 120 days. We will, however, try to have a demo unit available for our trips, Aquanut Buddy Days, and Underwater World Day. It will be under \$1500 and available only at select Oceanic stores, including, of course, Underwater World. Join us and check it out.

ANNUAL FLEA MARKET

MARCH 31st – 10:00 AM TO 6:00 PM

BUY – SELL – TRADE

RENTAL EQUIPMENT SALE

Wet Suits – \$25 - \$50
Regulators – \$75 - \$100
BCs – \$50 - \$100
Gauges – \$20 - \$50
Computers – \$75 - \$150

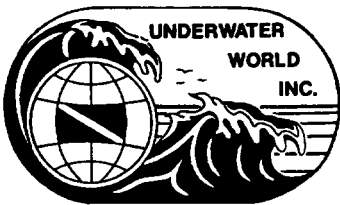
Quantities Limited

CLOSEOUTS & OVERSTOCKS

Select Regulators – 30% Off
Deep See Wetsuits – 20% Off
Select Wetsuits – 50% Off
Select BCs – 30% Off
Select Fins – 40% Off

Sale Ends April 7th

If you have equipment that you want to sell, just set up a table in our parking lot, or set up on your tailgate or trunk and make some deals. We ask nothing in return. We just want to get people diving. If you are looking for equipment, check out the parking lot and come on inside and see what we have for sale. There are some great deals to be had. Also if you are looking at something outside and would like our opinion on it, feel free to ask our well-trained staff. They will give you their honest opinion. Again, we want to see you out there diving. Remember, the best deals happen early and the popular sizes go quickly. See you on March 31st.



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